ADT Redesign Tutorial

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Introduction

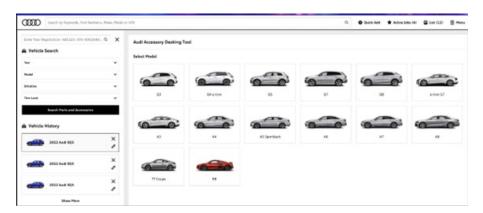
SimplePart's **Accessory Desking Tool (ADT)**, formerly known as **B2B**, is a set of solutions and functions designed to provide you with more robust product information and selling tools. Furthermore, the **redesigned Sell Sheet** is geared toward simplifying your accessories upselling process at the point of purchase.

The ADT gives you access to features including **news feeds**, sales session creation and saving, internal product notes and information, labor hours, rates and install times as well as customized printable materials to aid in the sales process. The design aims to make for a more customized but uniform solution so that you can cut down on the clicks and streamline the buying process with your customers.

Homepage

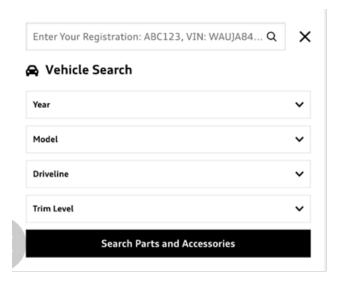
The ADT homepage can be accessed via **SimplePart's login page**, or by clicking on the **Dealer Login** button in the page footer of the Tier 1 or dealer sites. To log in using **SSO (Single Sign On)**, go to your portal and sign in using your username and password, then click **Submit**.

Upon logging in, you will notice that the interface is a streamlined version of the customer-facing homepage. Consumer-specific functions are replaced with options and features best suited to your needs.



Vehicle Search

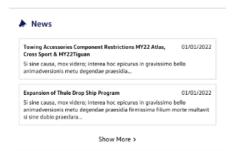
The Accessories and Parts drop-down search options are located near the top left-hand side of the page. This feature provides you with the ability to drill down through the **year**, **model**, **driveline** and **trim level** to locate the required parts or accessories quickly and efficiently.



If you have a customer's VIN handy, you'll be able to locate accessories and parts even more quickly by utilizing the **search by VIN option**.

News

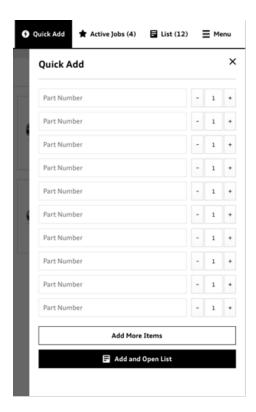
With the **News** section, you can stay up-to-date on the latest products and important events, located in the lower left corner of the ADT homepage. When OEMs add new articles, they are displayed at the top of the News section where you can quickly read up on the latest developments.



Quick Add

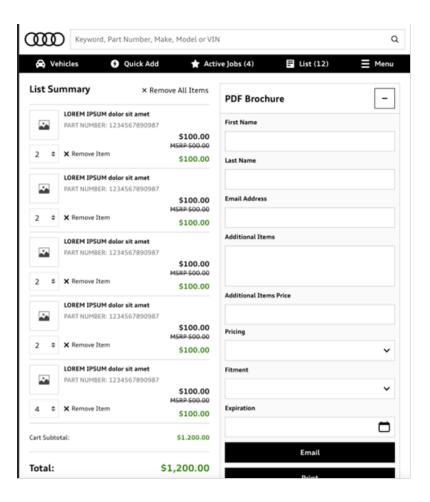
While the ADT functions simplify the general search process, the **Quick Add** feature in the docked navigation menu allows you to bypass it all together if you already know **the specific item number**. You can then start creating a list of products for the customer on the Quick Add page, with the ability to add more items and navigate to the list summary.

This feature is ideal for quickly creating lists of items which can then either be emailed to the customer or used to create printables.



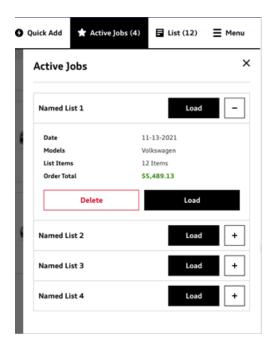
List Page

Just as a customer can fill a virtual shopping cart with products from the online catalog, you can build a list of catalog items for customers all on one page.



Active Jobs

You can save the current lists to be retrieved later. All saved lists appear in the **Active Jobs** section in the navigation menu at the top of the page and can be easily retrieved by clicking the Active Jobs button.

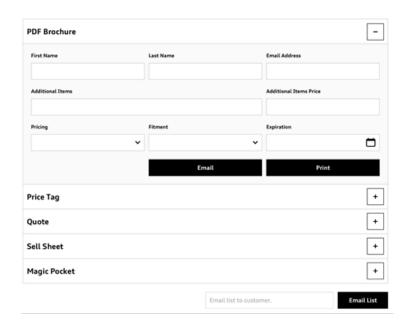


When you create a list, the option to check out is replaced with a **set of tools which can be used to generate branded printable materials** to help in the selling process.

The tools on the Cart Page are as follows:

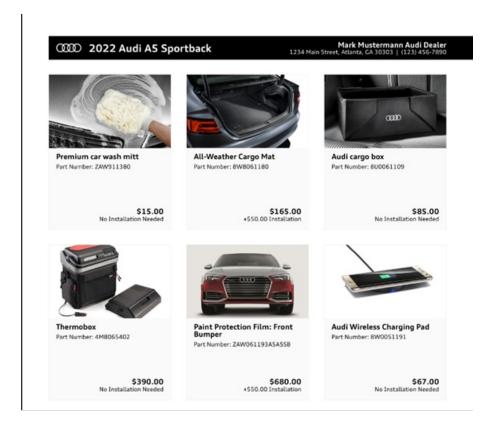
PDF Brochure

You can create a branded PDF brochure which can then be emailed or printed and given to a customer.



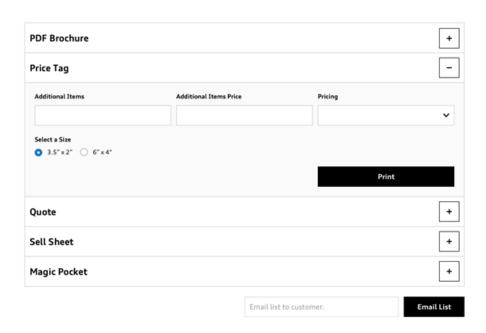
You also have the ability to add the customer's name, assign an expiration date, change pricing on items, and add custom product descriptions to further customize the brochure.

This feature can be used in your **day-to-day operations** to create a brochure of accessory items for a vehicle that a customer just purchased. Here is an example of the PDF Brochure printable:



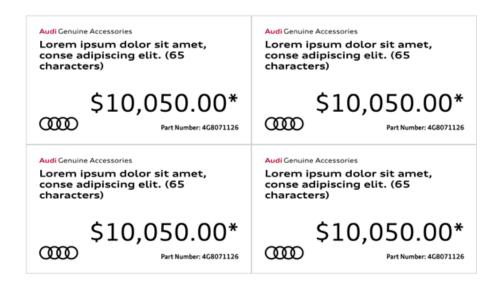
Price Tag

You can print **Price Tags** for each of the items in the list, or you can create a custom Price Tag for non-catalog items in the additional items box. Tags display the brand logo, part name and number, and the MSRP, Installed or Custom price of a single unit. The tag sizes are currently set up to print as 3.5" x 2" or 6" x 4".



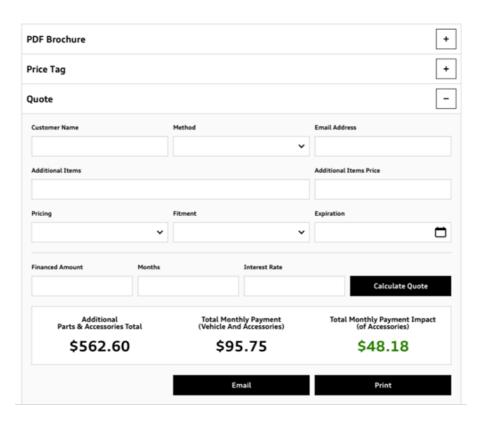
These price tags were developed to create a self-serve way to let customers know the cost of items that are on display in the merchandising areas of your showroom.

Here is an example of a Price Tag printable:



Quote

You have the ability to **generate a quote** for the items in the list and calculate the financing impact of adding those items to a purchase. You can then print or email this information to the customer.



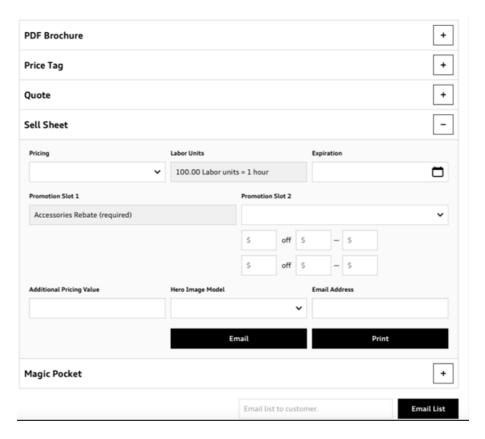
As with the other ADT functions, you can select the pricing method, input the customer's name and add an offer expiration date, as well as include non-catalog items in the additional items box. The **Quote Calculator** will factor in the financed amount, interest rate and financing duration in months.

Here is an example of a printable quote:

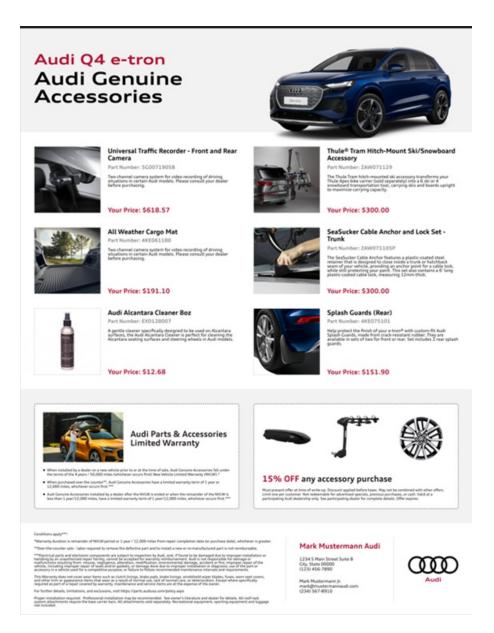
	Mark Mustermann Aud			
		Accessory Q		
1234 Street Suite B, City, State		00000 000.000.0000 parts@dealershipnameloremipsum.co	n.com www.markmustermannaudi.co	
Customer Name	Mark Mustermann			
Created	11.16.17			
Vehicle	2018 Audi A7			
Quote ID	0000			
Product Details			Quality	Our Pri
All-Weather Cargo M Part Number: 4C806		on for more cleanliness. The practical boot tray	1	\$ 150.0
Base Carrier Bars - Attached to strong side brackets, these are the durable foundation of the Audi Part Number: 4G8071126			1	\$ 490.0
Thule® Carryon Basket - Transport your gear and maintain easy access to it with the Thule® Carryon Part Number: ZAW071130ADSP			1	\$ 300.0
Dog Harness - Extra Large - The Audi Accessories Dog Harness in Extra Large is ideally suited for transporting extra large dogs, weighing more than 110 lbs Part Number: ZANO71130ADSP			1	\$ 174.0
extra range oogs, wen	gning more than 110 tos	Part Number: ZMNO/1130MUSP		
		Parts and Accessories		\$ 1,114
		Down Payment		\$ 0.0
		Total Due	\$	77,814.0
		Quote does no	ot include applica	ble item or labor ta
		s you estimate your monthly payments for illustrative purposes only on by you and your dealer. dealer sets actual prices.	r. Actual pricing a	nd terms or any
Parts and Accessories Total		Total Monthly Payment (Accessories and Car)	Payment Impact (of Accessories)	
\$ 1,114.00		\$ 1,080.75	\$ 15.43	
\$ 1,				\$ 77,814.0
Payment impact price		Financed Amount	,	
	ation provided	Financed Amount (Accessories and Car) Months	,	7
Payment impact price the following inform	ation provided	(Accessories and Car)	,	09

Sell Sheet

This feature provides dealers a direct opportunity **during the pre-purchase process** to add a coupon to **incentivize accessory purchases**. You can print or email a Sell Sheet showing the Pricing, Labor Units, Expiration, and Promotion Slots as well as Additional Pricing Value. You can also select the Hero Image Model you'd like to include on the sheet and input the customer's email address.



Here is an example of the printable Sell Sheet:

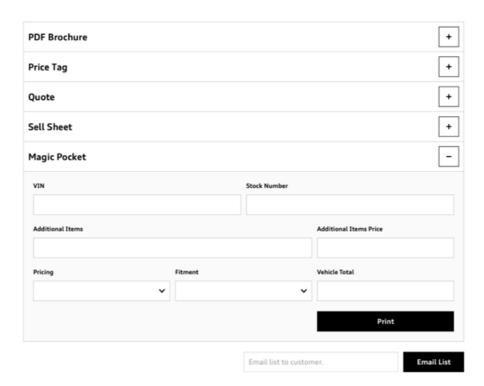


Magic Pocket

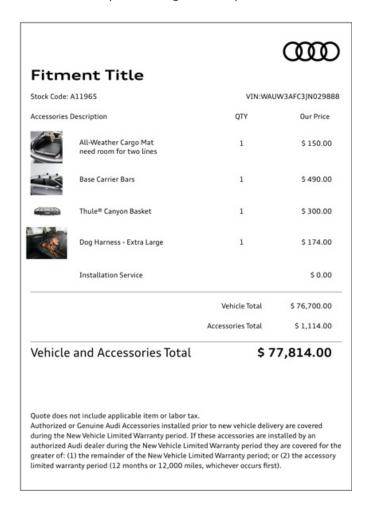
The ADT makes it easy to create and print customized **Magic Pockets** for vehicles. These sheets allow you to outline **the costs of optional accessories and add-ons for showroom vehicles**.

This screen gives you the ability to print a Magic Pocket showing specific Fitment, Part Number, VIN and Vehicle Total. Pricing can be set to MSRP, Installed, or Our Price. Non-cataloged items can also be added to the Magic Pocket by entering the description in the Additional Items box and the price in the Additional Items Price box.

After you've added all necessary information, click the Print button. Your Magic Pocket can be placed on showroom vehicles to show optional accessories, or to promote an already-accessorized vehicle.



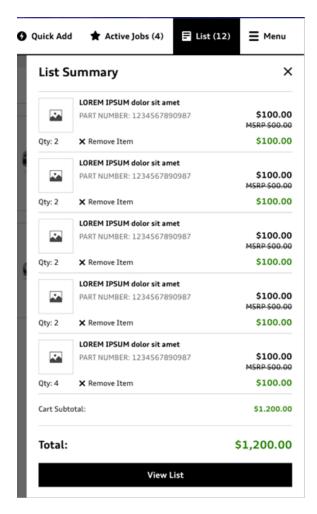
Here is an example of a Magic Pocket printable:



List

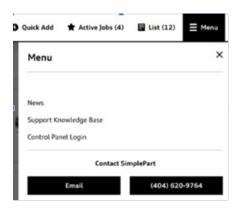
The List menu allows you to easily see your list summary without having to navigate back to the Cart Page while you search. You will be able to see the items on your list (complete with the subtotal and the total) or jump to the

List Page tools.



Menu

Located in the upper right hand corner of the navigation bar, the site menu reveals convenient links to other important tools including VW DriverGear, news, knowledge base articles, the Control Panel login and SimplePart's technical support.



Got questions about the Accessory Desking Tool? We're here to help, so reach out to our Client Services team at support@simplepart.com or give us a call at 1-888-843-0425.